

ILLINOIS SBDC PERFORMANCE (10-1 to 11-30)	Actuals FFY 2011	Actuals FFY 2010	Goals CY10	Goals CY2009
Business Start-up Milestones	41	61		
New Businesses Created (based on Date Estab.)	38	40	400	400
Jobs Created	347	573		
Jobs Retained	252	920		
Change in Sales	\$804,186	\$20,399,952		
SBA Loan, Number of	13	9		
SBA Loans, Dollar Amount	\$1,861,500	\$2,844,000		
Non-SBA Loans, Number of	38	51		
Non-SBA Loans, Dollar Amount	\$4,044,202	\$8,991,316		
Total Loans, Number of	51	60		
Total Loans, Dollar Amount	\$5,905,702	\$11,835,316		
Equity Capital, Number of	74	103		
Equity Capital, Dollar Amount	\$4,172,118	\$3,181,230		
Capital Infusion	\$10,077,820	\$15,016,546	\$175M	\$150 M
Total Clients Counseled	2,370	2,683		
Number of New Clients Counseled	1,059	1,185		
Total Client Hours	8,888	8,010		
New Client Hours	2,990	3,209		
Extended Engagement Clients (since 10-1-05)	852	763	2,800	2250
Long Term Clients (since 10-1-10) or (10-1-09)	402	313	2,400	2975
Total Training Events	206	220		
Total Training Events Sessions	281	278		
Training Attendees	3,515	3,117		